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Saturday, October 22, 2011

Weekly Newsletters start in October and continue during harvest at least through October and likely into November.

Position Management: The table shows how the Model Farm is positioned at this time. Individual recommendations may vary.

| | 2011 Crop | 2012 Crop |
|----------|---|--------------|
| Corn | 50% sold HTA. If fall delivery needed basis is set. | 30% sold HTA |
| Soybeans | 50% sold HTA. If fall delivery needed basis is set. | 20% sold HTA |
| Wheat | 50% sold HTA. If fall delivery needed basis is set. | none |

Price Targets: We have made all the sales that we are comfortable with prior to harvesting a crop.

Hedge: a means of protection against something, especially a means of guarding against financial loss **Speculate**: to form a conjecture on the basis of incomplete facts or information, to engage in financial transactions that have an element of risk.

Basis Targets: For those with 2011 Dec corn HTA's that need a fall delivery and have not set the basis you should be talking to your elevator and negotiating the basis. Many So MN elevators have an Oct/Nov basis of -.25 with a few as wide as -.40 depending on their location and local market. Soybean basis remains slightly wider than many years but given the futures value seam reasonable. For 2011 Soybean that need a delivery you may wish to accept a basis near -.50 if you need to have the cash flow, otherwise you could roll the Nov Soybean HTA out to Jan or March and wait to see if a more normal basis of near -.35 occurs. When futures have been over \$12.00 we have had limited opportunity for -.70 or better basis in Jan-Mar of 2010 and also in 2008.

Next Major USDA Reports: Friday Oct 21, 2011 Cattle on Feed; Tuesday Nov 9, 2011 WASDE & Crop Production

Market Talk Cash grain movement in the country elevators has been weak for several weeks, but now appears to be increasing. One significant reason for this is that we are nearing the end of the harvest season and some storage facilities are becoming full. However, this doesn't appear to be the case in much of Southern Minnesota where elevator receipts have been disappointing to most. Given the recent improvement in cash prices it is more economical to sell cash grain than pay storage costs as well. Commercial grain movement is also elevated from recent weeks as hedgers try to capture current basis values and avoid margin costs, especially if we see the rally continue.

Corn, soybeans and wheat were all firm to start Friday's session as we saw light fund buying ahead of the weekend. Speculation that we may see a resolution to the European Debt crisis and harvest delays in the Eastern Corn Belt also supported today's trade. Advances were capped by overhead technical resistance and building concerns over the state of China's economy, and what impact that will have on commodity demand. Soybeans suffered the most in today's session, as that commodity is quickly losing all bullish support.

Corn demand is showing signs of improving from its slow start to the marketing year. Cumulative corn sales now total 792 million bu, which is 5% ahead of a year ago. Corn sales are also at 50% of the entire yearly estimate, giving the indication we may see our yearly objective increased from its current level. The same case is not true for soybeans where bookings trail last year by 266 million bu.

Ethanol margins have been steadily improving for the past few months, but now appear to be leveling out. This is from the return of several plants to the production line that have been off-line for their annual maintenance. Now these plants are coming back into production and adding to the nation's ethanol stocks at a time when energy demand is actually declining. Manufacturers are also pushing to capture as much of the current margin and federal subsidies ahead of year end.

The analytical firm Oil World made a statement this week that any decline in world oilseed values, including soybeans, should only be temporary. While the world will have enough oilseed inventories to satisfy demand this year, it will only be able to do so by cutting into reserves. Oilworld economists believe this will cause oilseed values to rebound in early 2012. While this is possible, developments with the world economy will determine if current demand lasts for the remainder of the marketing year.

ICE Futures Canada is considering milling and durum wheat contracts as well as barley for Oct 2012 delivery if the Canadian Wheat Board closes shop next summer. The Marketing Freedom for Grain Farmers Act, proposed Oct 18 by the Ag Minister will give Western Canadian Wheat & barley farmers grain marketing freedom by eliminating the monopoly powers of the CWB. It is expected to pass.

United States Cattle on Feed:

Cattle and calves on feed for slaughter market in the United States for feedlots with capacity of 1,000 or more head totaled 11.3 million head on October 1, 2011. The inventory was 5 percent above October 1, 2010. This is the second highest October 1 inventory since the series began in 1996. The inventory included 6.95 million steers and steer calves, up 5 percent from the previous year. This group accounted for 61 percent of the total inventory. Heifers and heifer calves accounted for 4.32 million head, up 5 percent from 2010.

Placements in feedlots during September totaled 2.47 million, slightly above 2010. Net placements were 2.40 million head. During September, placements of cattle and calves weighing less than 600 pounds were 685,000, 600-699 pounds were 415,000, 700-799 pounds were 504,000, and 800 pounds and greater were 865,000.

Marketings of fed cattle during September totaled 1.81 million, 1 percent above 2010. Other disappearance totaled 74,000 during September, 37 percent above 2010.

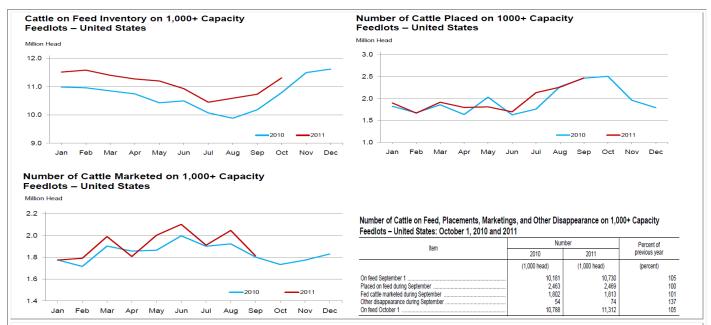




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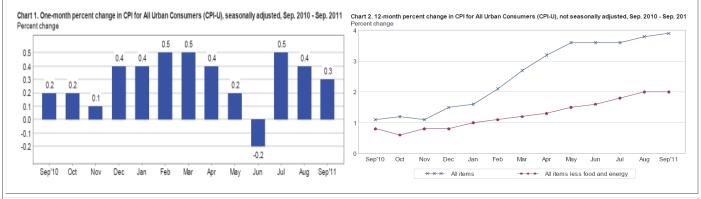


CONSUMER PRICE INDEX – SEPTEMBER 2011

The Consumer Price Index for All Urban Consumers (CPI-U) increased 0.3 percent in September on a seasonally adjusted basis, the U.S. Bureau of Labor Statistics reported today. Over the last 12 months, the all items index increased 3.9 percent before seasonal adjustment. Increases in energy and food indexes were the main cause of the seasonally adjusted all items increase. The gasoline index continued to rise, and indexes for electricity and natural gas increased as well. Broad increases in food indexes also continued in September, with the food at home index rising 0.6 percent for the third month in a row and no major grocery store food group indexes declining. The index for all items less food and energy increased 0.1 percent in September, its smallest increase since March.

The index for apparel declined in September after a series of sharp increases, and the indexes for used cars and recreation turned down as well. The indexes for new vehicles and household furnishings and operations were both flat. The shelter index rose, but posted its smallest increase since April, while the indexes for medical care, airline fares, and tobacco all increased.

The 12-month change in the all items index, which was 3.8 percent in August, edged up to 3.9 percent in September. The 12-month change for all items less food and energy remained at 2.0 percent for the second straight month. The energy index has risen 19.3 percent over the last year, while the food index has increased 4.7 percent.



Yield Reports: Most everyone in south western MN has been somewhat disappointed in their soybean or corn yield, or at least a field here or there. I am not aware of any bumper soybean yields. Most of the best whole farm yields have been in the mid to upper 40's with a few regions reporting yields in the 30's. They would be areas that experienced a lot of prevented planting such as parts of Renville county.

Corn yields have been even more up and down with 75 bu/acre yields reported where severe green snap occurred in mid July. However timely planted fields just a few miles away have yielded near 180 bu/acre. I am not aware of any whole farms yielding above 200 bu/acre.



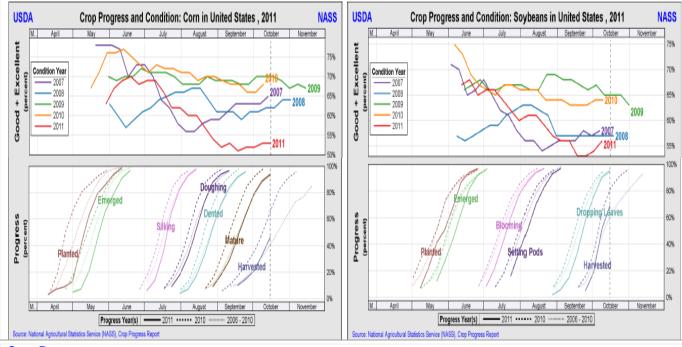


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Crop Progress Corn and soybean harvest made considerable advances this week, but still fell short of trade expectations. Corn harvest was 47% complete as of last Sunday, compared to the average 41% on that date. Soybean harvest was 69% finished with the normal being 61%. The majority of this activity has been done in the Western Corn Belt, as delayed plantings mean crops in the East are just getting mature. Continuous rainfall in the Eastern Corn Belt has also caused harvest disruptions and delays.



Corn Progress

Corn Mature – Selected States [These 18 States planted 92% of the 2010 corn acreage]

| | week ending | | 2006-2010 | | |
|----------------|---------------------|--------------------|---------------------|-----------|--|
| State | October 16, 2010 | October 9, 2011 | October 16, 2011 | Average | |
| | (percent) | (percent) | (percent) | (percent) | |
| Colorado | 98 | 80 | 94 | 95 | |
| Illinois | 100 | 98 | 100 | 93 | |
| Indiana | 100 | 79 | 87 | 91 | |
| lowa | 100 | 97 | 99 | 96 | |
| Kansas | 100 | 98 | 100 | 98 | |
| Kentucky | 100 | 96 | 99 | 99 | |
| Michigan | 99 | 68 | 86 | 90 | |
| Minnesota | 100 | 94 | 99 | 94 | |
| Missouri | 100 | 100 | 100 | 97 | |
| Nebraska | 99 | 88 | 93 | 90 | |
| North Carolina | 100 | 99 | 100 | 100 | |
| North Dakota | 99 | 77 | 83 | 84 | |
| Ohio | 99 | 39 | 61 | 90 | |
| Pennsylvania | 95 | 68 | 86 | 90 | |
| South Dakota | 99 | 96 | 99 | 95 | |
| Tennessee | 100 | 99 | 100 | 100 | |
| Texas | 99 | 99 | 100 | 98 | |
| Wisconsin | 99 | 78 | 86 | 89 | |

Corn Harvested - Selected States

| | week ending | | 2006-2010 | |
|------------------------------|---------------------|-----------|-----------|-----------|
| State | October 16, 2010 | | | Average |
| | (percent) | (percent) | (percent) | (percent) |
| Colorado | 50 | 12 | 25 | 37 |
| Illinois | 92 | 49 | 64 | 55 |
| Indiana | 89 | 21 | 30 | 45 |
| lowa | 62 | 27 | 45 | 31 |
| Kansas | 88 | 65 | 75 | 69 |
| Kentucky | 98 | 69 | 80 | 82 |
| Michigan | 58 | 8 | 14 | 25 |
| Minnesota | 43 | 20 | 48 | 28 |
| Missouri | 83 | 78 | 86 | 68 |
| Nebraska | 47 | 19 | 30 | 28 |
| North Carolina | 99 | 92 | 94 | 93 |
| North Dakota | 20 | 10 | 31 | 18 |
| Ohio | 62 | 5 | 8 | 29 |
| Pennsylvania South Dakota | 51 | 15 | 23 | 40 |
| South Dakota | 32 | 18 | 38 | 22 |
| Tennessee | 99 | 88 | 91 | 90 |
| Texas | 88 | 82 | 87 | 87 |
| Wisconsin | 47 | 11 | 21 | 23 |
| 18 States | 66 | 33 | 47 | 41 |

Soybean Progress

Sovbeans Dropping Leaves - Selected States

| | Week ending | | | 2006-2010 | |
|----------------|---------------------|--------------------|---------------------|-----------|--|
| State | October 16, 2010 | October 9, 2011 | October 16, 2011 | Average | |
| | (percent) | (percent) | (percent) | (percent) | |
| Arkansas | 89 | 69 | 82 | 84 | |
| llinois | 99 | 95 | 98 | 97 | |
| ndiana | 100 | 89 | 95 | 97 | |
| owa | 100 | 97 | 99 | 98 | |
| lowa Kansas | 93 | 82 | 90 | 9: | |
| Kentucky | 100 | 84 | 90 | 91 | |
| Louisiana | 100 | 96 | 98 | 98 | |
| Michigan | 99 | 88 | 97 | 91 | |
| Minnesota | 100 | 99 | 100 | 10 | |
| Mississippi | 100 | 97 | 99 | 9: | |
| Missouri | 93 | 79 | 92 | 88 | |
| Nebraska | 100 | 96 | 100 | 99 | |
| North Carolina | 78 | 46 | 58 | 69 | |
| North Dakota | 100 | 100 | 100 | 10 | |
| Ohio | 100 | 80 | 91 | 10 | |
| South Dakota | 100 | 100 | 100 | 100 | |
| Tennessee | 99 | 82 | 89 | 95 | |
| Wieconein | 100 | Q4 | 00 | 0 | |

Soybeans Harvested - Selected States [These 18 States ha ted 95% of the 2010 soybean acreage

51 64 60 72 49 45 85 50 76 82 41 67 10 68 59 64 50 50 68 88 92 58 73 91 81 94 55 86 14 87 77 82 77 83

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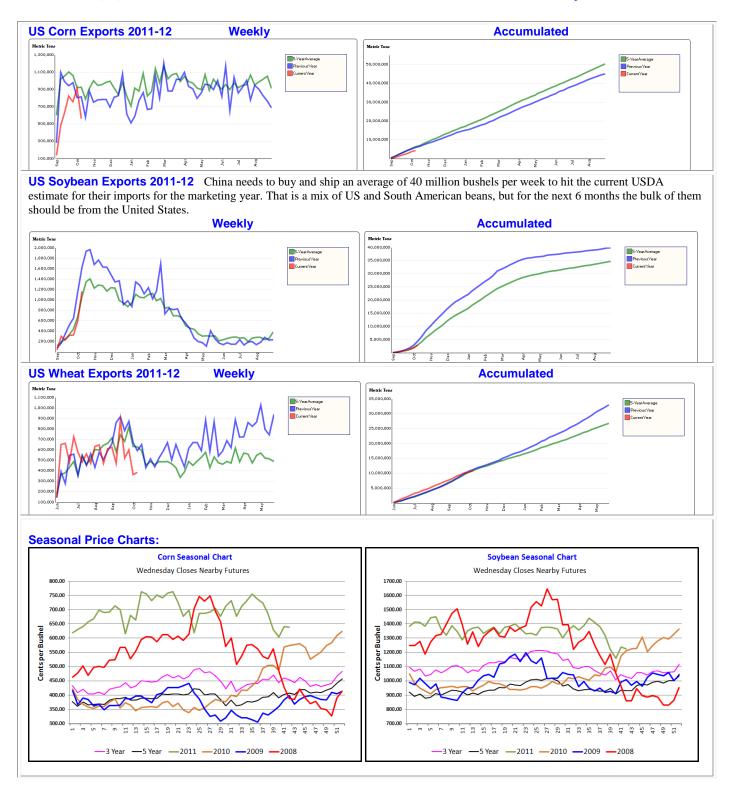
18 States



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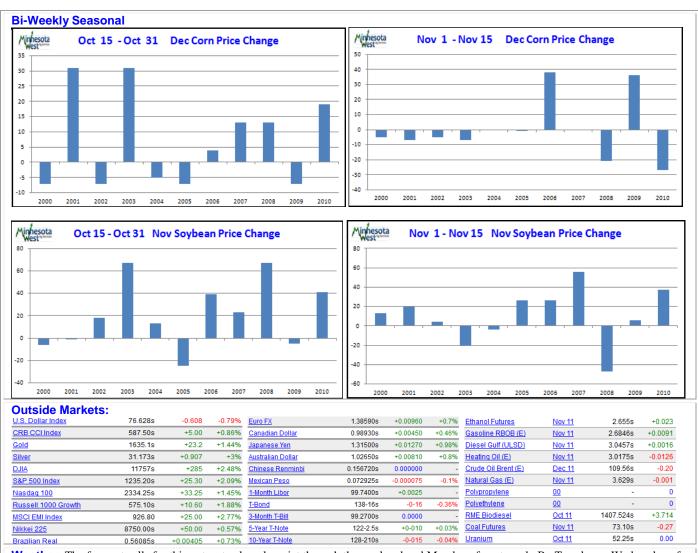




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Weather The forecast calls for things to stay largely quiet through the weekend and Monday of next week. By Tuesday or Wednesday of next week, a front looks to work through the region and bring some rains, although changes indicate most totals to be under .50" in most cases. As we head into the end of next week and following weekend, there is growing disparity between the models on the details, with the GFS dry and the European indicating rains. Right now I lean towards the Europeans idea. Temps the rest of this week will be running below average, with highs in the 50's in most cases and some 40's in the far north and 60's in the far south. Temps then look to warm towards average or even a bit above by the weekend and stay there into the first half of next week, with cooling late.





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Corn:

Dec 11 Corn closed at $6.49 \, \frac{1}{4}$, down $\frac{1}{4}$ cent, Mar 12 Corn closed at 6.60, up $\frac{3}{4}$ cent, May 12 Corn closed at $6.65 \, \frac{1}{2}$, up 1 cent Dec 12 Corn closed at $6.03 \, \frac{1}{4}$, up 3 cents

Corn futures closed mixed, slightly above the lows of the day with Dec 12 gaining ground on Dec 11. Earlier strength in corn was supported by a weaker US dollar and higher crude oil but the gains faded before the weekend. Dec 11 Corn closed up 9 ¼ cents or 1.45% for the week. High prices in China continue to be supportive. The November serial options expired today, settled against the December futures. Vietnam was buying small amounts of corn from India. The CFTC Disaggregated Futures & Options Report showed Managed Money decreasing net longs in corn for the reporting week ending Tuesday.

Soybean Complex:

Nov 11 Soybeans closed at \$12.12 $\frac{1}{4}$, down 12 $\frac{3}{4}$ cents, Jan 12 Soybeans closed at \$12.20 $\frac{3}{4}$, down 9 $\frac{3}{4}$ cents, Mar 12 Soybeans closed at \$12.29 $\frac{1}{2}$, down 8 $\frac{1}{4}$ cents, Nov 12 Soybeans closed at \$12.08 $\frac{3}{4}$, down 3 $\frac{1}{2}$ cents, Dec 11 Soybean Meal closed at \$316.50, down \$3.80, Dec 11 Soybean Oil closed at \$51.25, down \$0.14

Soybean futures closed lower. Nov 11 Soybeans closed down 57 ¾ cents or -4.55% for the week. China needs to buy and ship an average of 40 million bushels per week to hit the current USDA estimate for their imports for the marketing year. That is a mix of US and South American beans, but for the next 6 months the bulk of them should be from the United States. They just aren't buying enough of them yet. Chinese futures at Dalian were higher Friday after trading sharply lower on Thursday. Basis was mostly higher at processors and river terminals. European biodiesel production was down in the first quarter of 2011 and likely in the 2nd quarter. Oil World sees global oil seed prices higher in early 2012. The CFTC Disaggregated Futures & Options Report showed Managed Money increasing net longs in soybeans as of Tuesday.

Wheat:

Dec 11 CBOT Wheat closed at \$6.32, up 1 ¼ cents, Dec 11 KCBT Wheat closed at \$7.23, down 2 cents, Dec 11 MGEX Wheat closed at \$9.19 ¼, up 1 ¾ cents

Wheat futures closed mixed. Dec 11 CBOT Wheat closed up 9 ¼ cents or 1.49% for the week. Dec 11 KCBT Wheat closed up 15 ½ cents or 2.19% for the week. Dec 11 MGEX Wheat closed up 26 ¾ cents or 3% for the week. Equity markets were higher which is also supportive. Kazakhstan is set for a record post Soviet grain production year at 28.2 MMT. La-Nina weather is bringing concerns for another dry year for wheat which would add insult to injury after this year's dryness. The Marketing Freedom for Grain Farmers Act, proposed Oct 18 by the Ag Minister will give Western Canadian Wheat & barley farmers grain marketing freedom by eliminating the monopoly powers of the CWB. It is expected to pass. The CFTC Disaggregated Futures & Options Report showed Managed Money increasing net longs in KC wheat and increasing net shorts in CBOT wheat as of Tuesday.

Cattle: Oct 11 Cattle closed at \$121.925, up \$0.475, Dec 11 Cattle closed at \$122.150, up \$0.350, Feb 12 Cattle closed at \$124.800, unch, Oct 11 Feeder Cattle closed at \$139.400, up \$0.125 Nov 11 Feeder Cattle closed at \$142.725, up \$0.700 Jan 12 Feeder Cattle closed at \$147.600, up \$0.625

Live Cattle futures closed higher. Oct 11 Cattle closed up \$0.275 or .23% for the week. Oct 11 Feeder Cattle closed down \$0.500 or -.36 % for the week. The USDA Cattle on Feed report was released Friday afternoon. Oct 1 Cattle on Feed was 104.86% of last year, ahead of estimates. Sept placements were 100.24%, well ahead of estimates. Sept marketings were 100.61, slightly under estimates. Other Disappearance was 137% of last year, which has been running over 130% for the last 4 months. Choice boxed beef was down \$1.45 on Friday and select was down \$.23, trimming the spread to \$16.55. The Cold Storage report on Friday afternoon showed beef at 108% of last year and on par with last month.

Hogs: Dec 11 Hogs closed at \$89.650, down \$0.325, Feb 12 Hogs closed at \$92.025, down \$0.475 Apr 12 Hogs closed at \$94.750, down \$0.250

Lean hogs closed lower. Dec 11 Hogs closed down \$0.425 or -.47% for the week. The Cold Storage report showed Pork at 116% of last year and 111% of last month. These are regarded as bearish numbers, but may just reflect the requirements of a ramped up export program. Fresh Loins were weak, Butts not established and Hams \$3 higher. The pork carcass cutout value was \$.28 higher. Cash hogs were lower: -\$1.41 in WCB, -\$1.84 in ECB, -\$1.38 in IA/MN. Hog slaughter for the week was estimated at 2.139 million head. That is 5K head above last week and 35k larger than this time last year. Saturday's estimated is 184k, down sharply from last year. The CFTC Disaggregated Futures & Options Report showed Managed Money increasing net longs in hogs as of Tuesday.

Cotton: Dec 11 Cotton closed at 97.1, up 24 points, Mar 12 Cotton closed at 95.6, up 18 points Dec 12 Cotton closed at 92.07, down 4 points

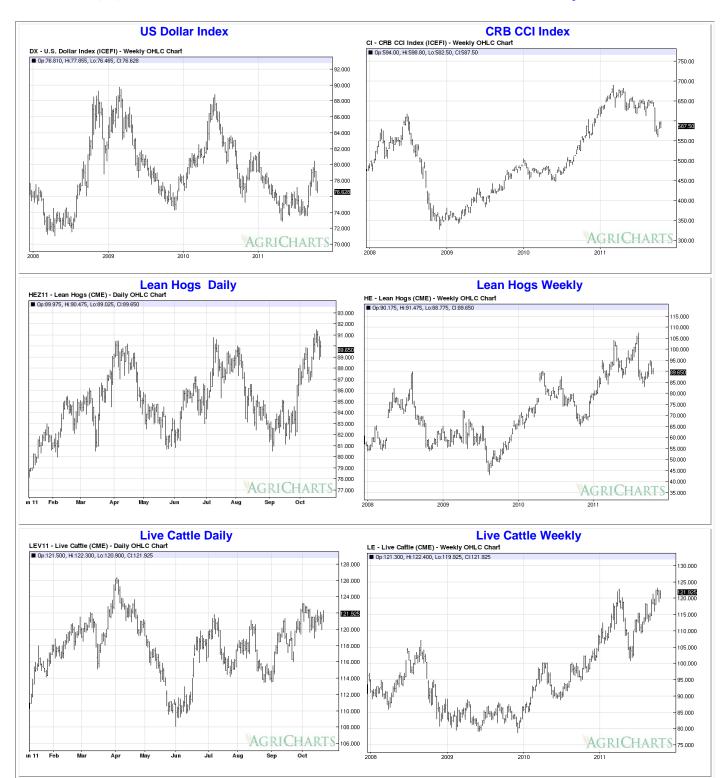
Cotton futures closed mildly higher, supported by higher equities and a lower dollar. Dec 11 Cotton closed down 484 points or -4.75% for the week. Export commitments for the marketing year are still solid at 61% of the USDA projection aside from slow sales. Sales are slow because a lot of the buyers are already covered. The 5-year average commitment by this date is only 47% of the USDA projection for the year. Certificated stocks were up slightly from the previous day at 20,801 bales. The CFTC Disaggregated Futures & Options Report showed Managed Money decreasing net longs in cotton as of Tuesday.



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Feb

Apr

May

Jun

Jul

Aug

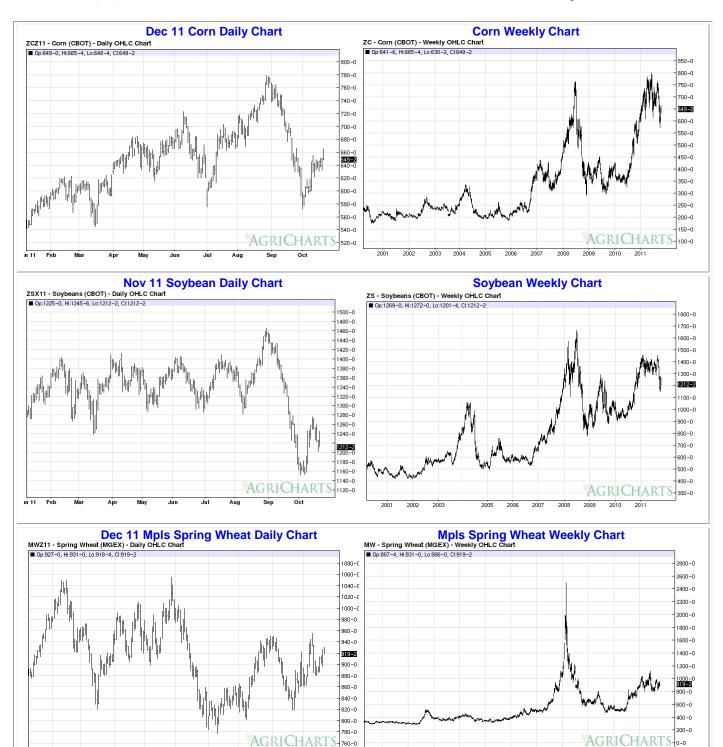
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WEEKLY COMMENTS

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